## The best are the hardest to get

# Professional IT Management

Getting the best people is always a challenge, and getting the best for a reasonable price is even harder. At Wisereach our policy is to engage only the very best people and offer them to you at the very best rates.

We offer our consultants and associates attractive packages related directly to the assignments that they do, giving them the incentive to do a great job for YOU.

## We specialise in making life easy for our clients

Our IT project and programme life-cycle experience has equipped us to take on the most challenging assignments. If it is difficult then we want to help. Your need might be to rescue a failing project, to deliver on a limited budget, resolve complex supplier issues or to translate complex requirements into a compelling business case. Whatever your project delivery needs are, we will have successfully met the challenge before.

## People make the difference

We are more than just IT professionals. As trained consultants, all with blue chip background, we have the people, communication and problem solving skills that allow us to engage with all levels of the business from a wide range of perspectives.

We can talk to 'techies' about J2EE, strategists about the implications of IP convergence, or CEOs about customer churn and competitive edge. Examples from our consultant's profiles below show the depth of our experience..

**John Prideaux** has a strong track record of delivering multi-million-pound, difficult and complex technology solutions covering dealing support systems, financial trading systems, online and enterprise architectures.

**Peter Weare** has a strong technology focus and experience of the full project lifecycle from strategy and business case definition, package selection, integration and solution rollout.

*"We needed to balance our requirement of speed-to-market delivery with our customer experience and regulatory responsibilities. The project delivery framework developed with Wisereach enabled us to go a long way in meeting our aims."*

Jay Parmar, Head of Project Management

# A sample of our track record

## Financial Organisation - Programme Governance

We delivered a new governance and reporting structure for a programme of over 120 projects across this 'household name' organisation. Using our hands-on approach, we provided an experienced Programme Manager to both design the structures and manage the programme office and team. Now the programme has stabilized, we are handing over the running of the programme to internal staff.

## UK bank - defining its target multi-channel operating model

Wisereach recently helped a major UK bank shape a strategic operating model that would better support its digital services business.

Working with senior stakeholders and other external strategic banking consultants, we helped to drive the project through to completion in very challenging timescales.

Combining our content knowledge with our consulting and facilitation skills we managed internal and external stakeholder engagement, coaching both client staff and external suppliers to define a model that would meet the long term aims of the organisation.

## Financial Exchange – delivery of a key strategic system

All projects require stakeholder management, but on a recent Wisereach assignment our team have been faced with delivering change across over 40 organisations through the implementation of a new IT system and supporting processes for a major financial Exchange.

Spanning process change, IT implementation, user acceptance testing and training the team have had to manage the roll-out to organisations with diverse cultures, differing skills and resistance that comes with any change programme.

Our approach is simple—getting the right people on the project with natural communication and stakeholder management skills is essential.

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# A sample of our track record

## Major Oil Company

Wisereach has been engaged in the delivery of a portfolio of IT projects within the group safety and environmental function. Our responsibility included interfacing with the business community, identifying needs and managing the project delivery process with an assigned project manager. We used our experience to help project managers deliver their solutions, from helping them develop the business case, ensuring effective engagement and agreement of designs with the business and coaching through the project delivery process. Projects within the portfolio include the Environmental Systems Strategy, Integrity Management, Environmental MI Reporting and Carbon Emissions Trading.

## UK mobile network operator

Wisereach has provided planning and quality assurance support to a team of senior strategists and architects developing the 5yr Global Infrastructure Strategy and Roadmap. Supporting the Desktop, Networks, Data Centre and Security technology domains, Wisereach has assisted with the development and structuring of the 5yr strategy and the production of supporting materials used to engage with, and communicate to the wider technology and business communities including the development and management of the Communications and Engagement plan and maintaining the Collaboration and Publication intranet sites.

Wisereach carried out a HR project review against common failings in IT projects. The findings (that were promptly acted upon) were presented following interviews with key members of the project team and managers from the technology supplier, supported by further analysis of some of the key project documents.

## Investment Bank - Operations Process Re-design

Wisereach reviewed back-office processes and created a change process to identify and implement efficiency and organisational improvements. We worked with the business across the front and back office, documenting requirements and engaging services such as IT across the organisation to deliver incremental change.

## About Wisereach

Wisereach was formed in 2005 by three experienced and energetic IT professionals with delivery expertise founded in practical software and IT solution delivery particularly in changing and complex environments.

Since its formation Wisereach has built a prestigious client base delivering a range of specialist services and has grown its business year on year. Our expertise covers a range of industries including telecoms, financial services, media & technology, government and public sector.

Our clients return to us time and again for leadership, advice and for high-quality resources that they can rely on to get a job done. We are proud to have built a reputation for sharing and embedding our skills and experience into our clients' organisations. This means that the value that we bring remains long after we have moved on.

Regardless of the specialism, such as Agile delivery, ITIL process improvement or large-scale programme design, we use a pragmatic approach; combing best-practice models with practical, achievable approaches. We are proud to be known for our ability to motivate and enthuse the people that we work with to enable them to exceed their own expectations of what is possible.

We use a mix of associates and full-time employees, all of whom we've worked with and identified as standout people. Our typical specialist has a consulting background and several years experience of independent work in industry. This strong pool of people enables us to consistently achieve the best results for our clients, which has led to trusting long-term relationships.